

Rail Cargo Spedition Group



Rail Cargo Spedition

Structure of the company

- Rail Cargo Spedition, a.s.
→ an international forwarding company;
- Shareholder of Rail Cargo Spedition, a.s.
→ Trade Trans Invest, a.s. with 100 % shares;
- Rail Cargo Spedition, a.s. → shareholder of :
Rail Cargo Spedition Kft. (Budapest)
Rail Cargo Spedition GmbH (Vienna)

- Other daughter companies of Rail Cargo Spedition, a.s.:
 - Trade Trans Adria d.o.o., Koper – Slovenia
 - Trade Trans Israel, Ashdod – Israel
 - PKP Cargo International, a.s. , Bratislava – Slovakia
→ PKP Cargo CFL International (with the seat in Luxemburg and branch office in Bratislava)



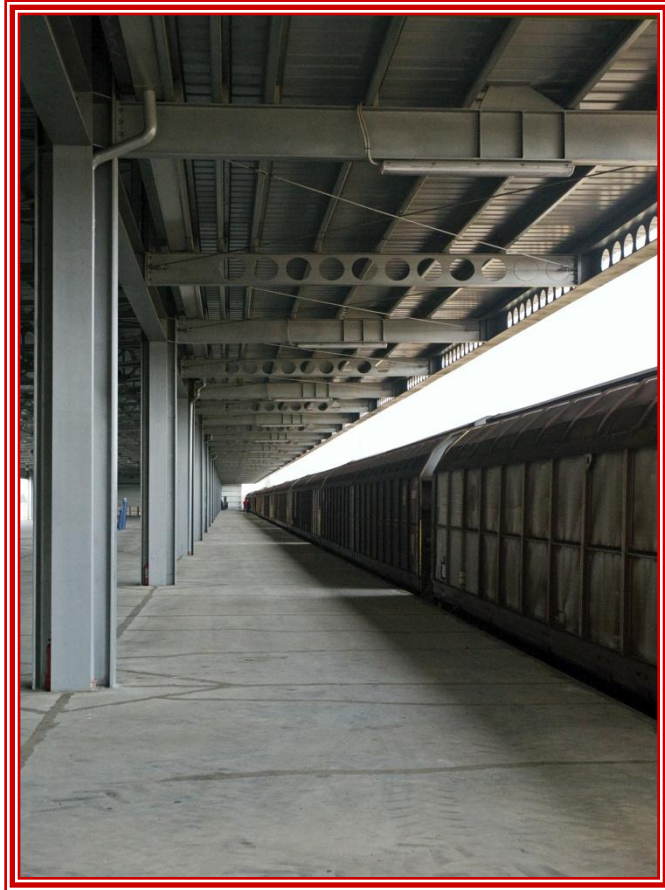
Structure of the company

- Rail Cargo Spedition GmbH (Vienna) → has participation in four European companies:
 - Rail Cargo Service Srl, Arad - Romania
 - Rail Cargo Service, Sp. z o.o. , Wroclaw - Poland
 - Trade Trans Raillogistics srl, Arad - Romania
 - Spedition Trade Trans GmbH, Vienna – Austria

- Turnover of the Rail Cargo Spedition Group (Year 2010): about 49.650.000,00 Euro



Main activities of the company/ of the connected companies



- ❑ Organisation of single wagons, wagon groups and mainly blocktrain transports;
- ❑ Fast and regular railway transports;
- ❑ Railway forwarding in Europe and CIS countries;
- ❑ Quotations/Tender offers/ Operative arrangement for railway transports;
- ❑ Issuing of the transport documentation;
- ❑ Organisation of transport authorisations;
- ❑ Cooperation with the biggest/most important state and private railway operators in Europe;
- ❑ Establishment of new cooperation companies with strategic partners;



Main activities of the company/ of the connected companies



- ❑ Controlling of the operating time through continuous monitored information;
- ❑ Fast and regular truck transports with own trucks;
- ❑ Truck forwarding in Europe and CIS countries;
- ❑ Quotations/Tender offers for truck transports;
- ❑ Storage/warehousing in Curtici/Romania;
- ❑ Pick-up and deliveries by truck in Romania;



Partner



Main Markets:

Balkan Region

Adriatic Region

- **Balkan Region** (Romania, Bulgaria, Serbia, Macedonia, Greece, Turkey):
 - Excellent cooperation with CFR Marfa, BDZ, truck companies and forwarding companies – both truck and railway;
 - Good connection with the Ports of the Black Sea: Constanta, Odessa, Varna;

- **Adriatic Region** (Slovenia, Croatia)
 - Excellent connection to the local ports, especially to Port of Koper through Trade Trans Adria;
 - very good cooperation with the Slovenian National Railways (SZ), forwarding companies in Croatia – both truck and railway;



Main Markets:

Corridor North-South

Corridor East-West

- **Corridor North – South** (Baltic – Adriatic: Germany, Poland, Czech Republic, Austria, Slovenia, Italy):
 - Excellent connection to all involved railways, private rail operators, truck companies and forwarding companies;

- **Corridor East – West** (Belgium, Germany, Slovakia, Poland, CIS)
 - Excellent cooperation with the national railways and most important private railway operators;
 - Excellent connection developed through projects with CFL Cargo and RZD Logistika.

- Key point: Cooperation with PKP Cargo (National Polish Railways)



Contact

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Thank you for your attention!

